

+notebook

VIRGINIA G. PIPER CHARITABLE TRUST | ANNUAL REPORT 07/08

THE LIFE OF
VIRGINIA GALVIN
PIPER





Fountain outside new Piper Trust office located in Phoenix

October 2008

Piper Notebook is a magazine published four times each year—January, April, July, October (annual report)—by Virginia G. Piper Charitable Trust to inform the community about the work of the Trust and its grantees in Maricopa County, Arizona. This fall issue highlights a soon-to-be-released biography of Virginia Galvin Piper and the move of Piper Trust to new offices in Phoenix. The annual report covers two fiscal years, April 1, 2006, to March 31, 2007, and April 1, 2007, to March 31, 2008.

Jane E. Ferguson, Editor and writer
Eddie Shea, Designer
Bruce Peterson, Michael Norton and Eric Evans,
Photographers

Annual Report

Virginia G. Piper Charitable Trust

Virginia G. Piper Charitable Trust honors the commitment of Virginia Galvin Piper in supporting organizations whose work enhances the lives of people in Maricopa County. Following the philanthropic example of her first husband, Paul V. Galvin, the founder of Motorola, Mrs. Piper wrote, “For me, managing the stewardship of charitable giving is a moment to moment dignified responsibility of a truly high calling in human affairs and human relations.” Moving from Chicago with her second husband, Kenneth M. Piper, Mrs. Piper lived in Paradise Valley, Arizona, for the last three decades of her life and quietly but steadily worked to strengthen Phoenix-area nonprofits. Following her death in 1999, the Trust received approximately \$600 million, becoming one of the 100 largest foundations in the United States.

**3 MESSAGE FROM THE BOARD OF TRUSTEES—
Remembering Virginia Piper,
Her Values, Her Legacy**

**4 LETTER FROM THE PRESIDENT—
A Tribute to Excellence**

**6 COVER STORY—
*Devotedly, Virginia:
The Life of Virginia Galvin Piper***
Excerpt from a biography of Mrs. Piper by Melissa Pritchard to be published in December 2008

**20 GRANTMAKING OVERVIEW—Fiscal Years Ending
March 31, 2007, and March 31, 2008**

**38 CHIEF FINANCIAL OFFICER’S REPORT—
Working with Virginia**





“WE ARE ACCOUNTABLE TO OUR COMMUNITY AND TO VIRGINIA’S MEMORY TO UPHOLD HER STANDARDS OF HUMANITY, DEDICATION AND RESPECT FOR ALL PEOPLE.”

Board of Trustees (from left to right): Paul Critchfield, José Cárdenas, Sharon Harper (seated), Laura Grafman, James Bruner, Arthur DeCabooter, Stephen Zabilski

Remembering Virginia Piper, Her Values, Her Legacy: *A Message from the Board of Trustees*

During 2009, we will celebrate the 10th anniversary of the Virginia G. Piper Charitable Trust. Anniversaries bring to mind bookends. Our first bookend is the beginning of the foundation following Virginia Piper's death on June 14, 1999. While the Trust did not formally open its doors until September 1, 2000, the four original lifetime trustees whom she had designated met at least weekly over those 14 months to plan, learn and decide questions essential to building a new foundation.

It is fitting that this annual report, actually this year's final issue of *Piper Notebook*, inaugurates our 10th anniversary by including excerpts from the biography of Virginia that we commissioned. Author Melissa Pritchard's rendering of Virginia's life will soon be published, and we are delighted to offer a preview in the following pages. We know that with each passing year, there are fewer and fewer people who knew Virginia personally and understand her life and her values.

Certain themes from Virginia Piper's life have shaped our work, and as the board has expanded, each new trustee has embraced these values as well. Stewardship was a powerful impulse in Virginia's life. She believed she was a steward—that the money Paul Galvin left in her care was for the benefit of the community and the work of God.

We feel this responsibility, as well, and understand we are accountable to our community and to Virginia's memory to uphold her standards of humanity, dedication and respect for all people.

Through every decade of her life, Virginia wanted to learn. We continue that quest for new knowledge, valuing all that we have learned while listening to our community partners. The grants included in this report as well as those from previous years are the result of continual conversations with nonprofits and thought leaders about the needs—and the possibilities—of one of the fastest growing, most diverse communities in the nation.

The other bookend for this anniversary is the move to the new office building, which the Trust owns, located almost at the geographic center of the community of four million people whom we serve. A glimpse of our new facilities is another part of this report, reminding us all of the evolution of an organization that is still young, still changing, but unswervingly committed to the values of the Trust's founder. We continue to be privileged and humbled to serve in her stead.

A Tribute to Excellence: *A Letter from the President*

Judy Jolley Mohraz, Ph.D.
President and CEO

“If this biography inspires even one young woman standing on the threshold of adulthood to strive for grace and excellence of character, to succeed beyond the world’s milder and more ordinary expectations, to become ‘more like Virginia,’ then my book will have succeeded far beyond its prescribed scope.”

So writes author Melissa Pritchard in the preface to *Devotedly, Virginia: The Life of Virginia Galvin Piper*. Those words, “to succeed beyond the world’s milder and more ordinary expectations,” resonate for the nonprofit leaders we work with throughout the Valley. They are determined to build organizations and provide programs that go beyond the norm—beyond expected standards of service or achievement—in areas ranging from early childhood to older adults; from arts and culture to medical research and healthcare; from education to religious organizations.

We see these leaders as they apply for Piper Fellowships. We track their progress during their sabbaticals as they criss-cross the nation gaining new leadership skills and visiting nonprofits recognized for best practices. Staff works regularly with local nonprofits that not only provide



information for evaluations of their grants but ask for even more assistance in measuring their effectiveness. They want, for example, to improve staff performance, decrease turnover, or identify exactly the right target groups for programs. These are example of going beyond the more ordinary expectations.

Staff and trustees bump into these leaders who strive for excellence as they attend Piper Academies to strengthen their fundraising skills or learn how to deliver their nonprofits’ messages with more punch. We watch their organizations hit capital campaign goals that would have seemed unobtainable only a few years ago.

We are pleased to include brief sections of Virginia’s biography in this annual report within a few pages of our list of grants for the past two fiscal years. There are qualities that link the woman and the organizations funded by her philanthropy—qualities of excellence, inquiry and courage in the face of great difficulties.

Piper Trust is proud to assist local nonprofits as they strive and succeed. They inspire us daily, just as Virginia’s life reminds us of the Trust’s own need to go beyond the world’s milder and more ordinary expectations. This report is a tribute to excellence.



“THERE ARE QUALITIES THAT LINK VIRGINIA GALVIN PIPER AND THE ORGANIZATIONS FUNDED BY HER PHILANTHROPY—QUALITIES OF EXCELLENCE, INQUIRY AND COURAGE IN THE FACE OF GREAT DIFFICULTIES.”



Virginia Critchfield at the ranch in Wendell, Idaho



DEVOTEDLY, VIRGINIA:
The Life of Virginia Galvin Piper



EXCERPTS FROM A BIOGRAPHY, DECEMBER 2008
BY MELISSA PRITCHARD

Virginia was born on December 7, 1911, to Kenneth Neel Critchfield and Jessica Higley Critchfield in the front parlor of her maternal grandparents' late Victorian home in Glen Ellyn, Illinois. In her earliest years, she lived in Wendell, Idaho, where her father, a civil engineer, built bridges along the Snake River, and her mother rode from ranch to ranch to give music lessons. She and her sister, Carol, moved back to Glen Ellyn with the family and then lived in St. Louis for a number of years. By 1930, Virginia and her family returned to Oak Park, Illinois.

Saturday Night Movies and Butterscotch Sundaes



During an era of national economic crisis, the Critchfields provided their daughters with a priceless delight in music that would carry into their adult lives. Ken and Jessica also managed, despite straitened circumstances, to take young Virginia and Carol to the movies every Saturday night, treating them afterward to butterscotch sundaes, a memory both sisters treasured. The notion that entertainment can be self-generated, that the pleasures of artistic expression can be self-taught, practiced, and shared with others, is an invaluable lesson, and because of their parents' generosity and ingenuity, the Critchfield sisters absorbed it well.

In 1930, the family left St. Louis and returned to Illinois, initially settling at 201 North Cuyler Avenue in Oak Park and later at 851 North Euclid Street. According to the Fifteenth Census of the United States, April 1930, Ken Critchfield (age forty-five), who was employed as a stationary engineer at an ice plant, Jessica (forty-two), Virginia (eighteen), Carol (fourteen), and [maternal grandmother] Cora Higley (sixty-nine), a widow at that time, all lived together in Oak Park Village. The series of family moves suggests Ken Critchfield's need to follow employment opportunities. In at least one instance, he was separated from his family, working elsewhere to provide a secure environment for Virginia and Carol—while his wife, daughters, and mother-in-law stayed in one place. Years later in 1964, Virginia, who was fifty-three at the time, paid the following spontaneous tribute to her parents in an audio "living letter" recorded at her home on Normandy Place in Evanston, Illinois:

Hi Ken and Dearie,

This is Gin, recording to you from my own control tower up here on the second floor overlooking the garden. It's Thursday, February 6, and the time is just 12:30 in the afternoon. I've just received your tape and had the joy of playing it, and I couldn't help thinking again how warm and touching and beautifully worded your little, shall I say, your tribute, was to all of us, Daddy, when you relayed it again in a nostalgic way, the happy Christmases we had when we were a family living together in Oak Park. Indeed, those are times we'll cherish to the end of our days, and though Carol and I probably have never expressed our gratitude adequately, I'm sure you know, and if not, I want you to know it now, from me and from the bottom of my heart, how much Carol and I appreciated all that you two did for us to keep our family together when the times were not always so easy.

Particularly, Carol and I now, as adults ourselves, can appreciate and understand the sacrifice you made for us when you lived apart so long just so we could keep our home in Oak Park, and we girls could continue in school and remain with our friends in an atmosphere that had been home for us. In other words, Daddy, rather than disrupt the whole family and pull up the roots again and move us off to New York or New Jersey or wherever it was that you had to be exiled for over a year, you let us remain in Oak Park, in that beautiful home, which we did love so much, and you and Mother really made a supreme sacrifice to spend all of that time separated. And as I say, now I appreciate completely what that meant. And I hope I can convey that to you both now.



Virginia and Carol Critchfield



Virginia Critchfield, career woman

A Young, Modern Professional Woman



The Great Depression—which began with the stock market crash of October 29, 1929, and would not abate until the nation at war required full employment—had devastating nationwide effects, worst among them crippling poverty, rampant unemployment, home and farm foreclosures, and prolonged hunger and homelessness. As the economic depression took hold and deepened, Virginia, a young woman of eighteen when the stock market crashed, may have had little choice other than to seek employment and remain at home with her parents once she graduated from Oak Park High School.

Virginia secured a job as a receptionist and office manager for an ear, nose, and throat specialist, Dr. Jerry Greenwood, in downtown Chicago. Carol pursued a career in commercial art and fashion illustration, taking classes and studying at the Art Institute of Chicago. The Depression, a national emergency of epic proportion, scarred an entire generation and damaged all aspects of American life. As young women just then beginning to define their adult lives, Virginia and Carol found themselves working hard within a frightening national context of near economic collapse. Bread lines, soup kitchens, and public works projects served as temporary steps to help ward off hunger and despair. To be securely employed, as both Virginia and Carol were, was an achievement. They were fortunate, too, in continuing to have an exceptionally close and loving relationship with one another and with their parents.

As a firstborn child spending her earliest years on a remote ranch, Virginia had had to learn self-reliance. With the onset of the Depression, eighteen-year-old Virginia learned that food on the table and a roof to live beneath necessarily superseded loftier dreams and ambitions. Many years later, Virginia's friends would attest to her great love of romance in books, movies, songs, and

theater. A romantic temperament would have been difficult to sustain during the decade-long Depression, with economic deprivations that did not ease until Virginia was in her early thirties. For an entire generation of young Americans, to work and be paid for one's work would have to be enough. ...

Photographs of Virginia around this time portray a young woman with stylishly thinned eyebrows and a bobbed hairstyle—in moderate keeping with the flirtatious, independent “flapper” spirit of the day—an attractive yet pensive woman, smiling a bit ironically as if aware of the gap between the near-glamorous image of a modern young woman and the reality of life as an unmarried medical receptionist in her early thirties still living at home.

With the advent of the Great Depression, the flapper image would be replaced by another iconic image: the resourceful, sophisticated maturity of a Katharine Hepburn, a Bette Davis, a Marlene Dietrich, or a Greta Garbo. ... Whole populations of urban single women struggled to survive, but as the '30s merged into the '40s and the Depression began to recede, everything would change with the Japanese attack on Pearl Harbor. World War II began for Americans on December 7, 1941—Virginia's thirtieth birthday—and suddenly the patriotic fervor of wartime, coupled with an urgent need for women in the workforce, ushered in yet another era.

Years later, Virginia would openly claim that her real life began when she met Paul Galvin. As America entered the Second World War, she could scarcely have anticipated or prepared for the great stroke of destiny in 1944 that would lift her out of all that she had known or experienced and plunge her headlong into what she would call “her storybook life.”

The Years with Paul Galvin, 1945-1959



Paul Vincent Galvin was born in a small Illinois town in 1895, the son of an Irish bartender. He dropped out of college because of economic hardship and, after service during World War I, married high school sweetheart Lillian Guinan. A born entrepreneur who valued hard work and common sense, Paul succeeded in his goal to be the first to install radios in automobiles. His company became Motorola, a word that combined motion and radio. With his enormous success, he also suffered incredible loss. In 1942, Paul's only son, Bob, found his mother, Lillian, and her maid brutally murdered in the family home in Evanston. The police never solved the high-profile case.

In early spring 1945, having spoken with Virginia on several occasions while visiting his doctor, Paul invited her to a play for which he had tickets that same evening. Virginia declined, politely explaining she required the courtesy of advance notice. He soon asked again, giving her a full two-week notice, and this time Virginia accepted. Paul's successful courtship of Virginia Critchfield began with dinners, trips to the theater and concerts, or at times just quiet visits with Virginia and her sister on the front porch of their Oak Park home. During one of those evenings, Paul, uncharacteristically shy, confessed to Virginia, "Your company delights me."

On November 21, 1945, Paul, fifty, and Virginia, two weeks shy of her thirty-fourth birthday, were wed in a quiet ceremony in the living room of Paul's home on Normandy Place. This marriage, an uncommonly happy union, would last fourteen years, until Paul's death in 1959. ...

One of the secrets of Paul and Virginia's happy union may have begun with two gifts they exchanged early in their marriage, nonmaterial gifts demonstrating mutual respect and a high regard for each other's well-being: Virginia's conversion to her husband's faith and Paul's loyal support and guidance during his wife's metamorphosis into a new life. Influenced by her grandmother's Christian Science tenets, the new Mrs. Paul Galvin now bore witness to her husband's similar devotion to his Roman Catholic faith. Each night, she watched as this powerful,

self-made executive humbly knelt down to pray by their bedside. Nor had she failed to notice how fairly and generously Paul treated his family, friends, and employees. Beyond that, his record of philanthropy was extensive. Observing how genuinely her husband's faith informed his everyday affairs, governed his decisions, and commanded his values, Virginia made a quiet decision to convert to Catholicism. Without telling Paul, she studied and took the required conversion instruction classes, and at Midnight Mass on Christmas Eve 1948, as her husband rose to go to the Communion rail, he turned to find Virginia standing beside him, smiling, then whispering, "Happy Christmas, Darling. I'm receiving Communion with you tonight." ...

However quiet and simple it may have appeared, Virginia's wedding represented no ordinary union. The ceremony itself marked a dramatic rite of passage from one manner of life to another. Matters of etiquette, fashion, and personal conduct in "polite society" must have become suddenly essential for Virginia to learn. To Paul's credit, he recognized her need for enhanced social poise in this new and unfamiliar environment, and to Virginia's credit, she worked assiduously to attain the level of conscious dignity and social poise she would become so highly respected and deeply admired for. ... Virginia was not an ornament—a "trophy wife." Though she was bright, beautiful, and younger by sixteen years, Paul never saw or treated her as anything less than a full and equal partner in his life.



Virginia and Paul Galvin

AND GENEROSITY
TO THIS HOSPITAL
SISTERS OF ST. FRANCIS
DEDICATE THIS BUILDING
TO THE MEMORY OF
PAUL V. GALVIN



Virginia Galvin and Michael Galvin, Paul Galvin's grandson,
at dedication of Paul V. Galvin Coronary Care Center,
Saint Francis Hospital, Evanston, Illinois

Beginning Her Philanthropic Journey: 1959-1969



Paul and Virginia Galvin had 14 years together—wonderful family times and holidays with Paul’s son Bob, wife Mary and their four children; Virginia’s parents, sister Carol and her son, Paul Critchfield. The Galvins made annual winter visits to Phoenix, beginning in 1949, when Motorola established a research and development facility in the Valley of the Sun. As Mrs. Paul Galvin, Virginia had a very professional public side as well as a personal and private side. The next phase of Virginia’s life began after Paul Galvin died of leukemia after an extended illness in November 1959 at age 64.

Just as hard work had been a source of emotional recovery and resilience in the Galvin family, Virginia, following her late husband’s model, drew upon a natural discipline and native conscientiousness, coping with loneliness through work. Meeting regularly with Paul’s bankers, stockbrokers, and financial advisors ... at the Harris Trust Bank, she undertook the task of learning everything she could about the world of finance, investments, tax laws, and trust and estate accounts. Combining resolve with an innate dedication to detail, Virginia would become, under the tutelage of her trusted advisors, as astute and shrewd as any man of her era in the labyrinthine world of high finance, investment, and philanthropy. Virginia made it her business to be unintimidated, and the most honest way to do that was to learn exactly how the principles of business and finance operated.

She would not be known as the woman who had married well, and blithely signed checks for various causes; Virginia intently examined each project, charted its progress, gauged its leadership trajectory, and attended related functions. Her gifts, large and small, public and private, from the earliest years were accompanied by high standards, firm expectations, and an eye toward longevity and integrity of mission.

Doubtless, Virginia forged a new path of power and philanthropy unknown to most women of her era. ... The origins of her new journey were rooted in her own character, in her love for Paul Galvin

and for humanity, and always in the abiding need to live “a dedicated life.” Dedication for Virginia meant a tireless work ethic, visionary leadership, and a grounded understanding of the financial and social impact of her gifts.

One of Virginia’s first charitable endeavors, among the hundreds that would compose her career, was to underwrite and see to fruition the Paul V. Galvin Coronary Care Center (CCC) at Saint Francis Hospital in Evanston. A subsidiary of the Paul V. Galvin Heart Center, the CCC would provide a complete program of cardiac care and put Saint Francis Hospital at the forefront of cardiac medicine in the state of Illinois, eventually earning it the name “The Heart Hospital.” Saint Francis was the facility where Paul had died, so it seemed appropriate that Virginia’s first major grant as chief administrator of the Paul V. Galvin Charitable Trust would be awarded to the hospital. ...

It is often the smallest moments that mark great turning points in a life, and the moment Virginia decided to commit funds to the heart center after initially consulting Philip Sheridan on another project—the moment she made her first independent decision about which cause to support—may have been the one that ushered in a new awareness of her power, her extraordinary ability to affect lives on a grand scale, and the understanding that ultimately the choices she made would be hers alone.

Moving to Arizona with Ken Piper



Over the decade after Paul Galvin's death, Virginia continued her philanthropic work and took on leadership roles in Chicago-area organizations. She formed close, enduring friendships with Nell Hubata and Laura Grafman, who later moved with husband Dayton to Arizona in 1976.

Virginia also began to go out with male companions in the mid-'60s. In the latter part of the decade, Kenneth M. Piper, a Motorola executive, began a determined effort to win Virginia. Ken and Virginia married on December 30, 1969, at the Franciscan Renewal Center in Paradise Valley, Arizona.

Virginia's marriage to Paul had been marked by a spirit of loving mentorship and graceful progression into a poised maturity. Her marriage to Ken was characterized by his gift of a certain natural, irresistible leisure, a gaiety that offered Virginia the opportunity to relax and simply be herself. ...

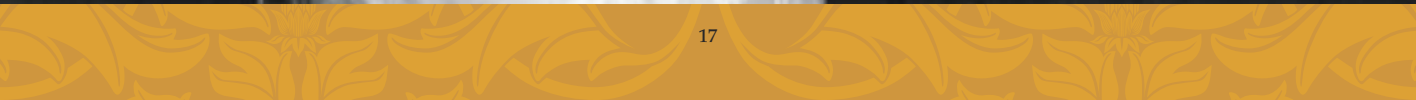
In her mid-fifties, Virginia was an astute, confident business woman, a spiritually motivated philanthropist, but she was also—by temperament and particularly in her personal life—deeply romantic in her tastes. To surround herself with an atmosphere of beauty and serenity was crucial to her sensibilities. Whether she was out in public or at home, she was elegant in her dress and gracious and soft-spoken in her manner. ... Friends and relatives who knew her best affirm that her tastes in fashion, furnishings, art, music, in civility itself, were traditional, classic, refined, and yet—without contradiction—down-to-earth. She embodied the Greek principles of order, elegance, and simplicity, all symbolized by her own favorite flower, the rose, the same flower Ken Piper sent daily in bouquets to Virginia during his courtship. It is not difficult to imagine how her tastes developed over the years, from the time when she was a young woman forced to conserve because of the Great Depression to the years of her marriage to Paul, who delighted in helping her widen and cultivate her tastes, and finally to her years with Ken, who encouraged Virginia to relax into her own life and give herself permission to revel in happiness.

Soon after her parents' deaths [both in 1972], Virginia and Ken made a permanent move to Arizona in November 1972, purchasing a home under construction in Paradise Valley and having it custom-finished according to their specifications. ... From her spacious, light-filled home office, Virginia continued to conduct a massive volume of personal and business correspondence, the former handwritten on cards or her custom-made blue-bordered stationery, the latter typed on the old manual Royal typewriter that she used to the end of her days, refusing all offers of electric typewriters, word processors, or computers. Every bit of correspondence that made its way off Virginia's enormous desk was from her own hand, a phenomenal feat indicating the heart and sincerity she placed in her relationships with people ...

During the late afternoon of January 21, 1975, Ken came into the house from working in the garden, a favorite activity, and began to prepare his and Virginia's customary cocktails. Standing at the kitchen sink, with her back turned to him, Virginia listened as her husband related an amusing incident from the day's business luncheon. The phone rang, and Ken answered but then suddenly fell silent. Virginia turned to find him slumped in a chair beside the phone, his face constricted. He was having trouble breathing. Less than two minutes later, Ken Piper, a vibrant man of sixty-four, who had received a clean bill of health from his doctor earlier that day, was dead. The shock to Virginia was devastating.



Virginia and Ken Piper, Paradise Valley, Arizona





Site visit with Dr. Arthur D. Nelson to the Virginia G. Piper Special Care Unit at Scottsdale Memorial Hospital in January 1984

The Living Room Philanthropist



Though Virginia had advisors and consultants, it is quite clear that she, who valued professionalism, made a conscious decision to redefine charitable giving by being actively and intimately involved in all her philanthropy. This approach was unique for the era, rare among women, and foreshadowed the donor-engaged and directed philanthropy of the twenty-first century. ...

Virginia loved her adopted Arizona home, and it may well have been that the West, with its open horizons and ever-expanding possibilities, resonated with Virginia's desire to be liberated from traditional philanthropic giving and from the demeaning stereotype of women adding grace but little intellectual leadership to charitable giving. Virginia, without question, had matured into a powerful, visionary, and effective leader.

The term "living room philanthropist," as fondly applied to Virginia, derived from the fact that countless people working on behalf of one charity or another found themselves discussing project proposals while seated in her living room, for just as Virginia delighted in sitting with close friends around a kitchen table, she liked to conduct business from the comfort of her home. Handwritten checks in generous amounts frequently emerged from these living-room discussions.

It was Virginia, in her quest for exactitude and excellence, who judged the merits of every request and, amazingly, wrote and typed all her professional correspondence. Virginia would type, "My board has considered your request..." but Virginia was the board, just as she was "kb," Kitty Brandleknees, the secretary typing hundreds of business letters on her manual Royal typewriter.

Virginia worked long hours—often late into the night and seated at a huge desk in her homey but



cluttered office—with her beloved cat, Gus, keeping her company as he reclined among her papers, napping on unanswered letters. ...

Over time, Virginia's workload took on crushing proportions.

Anyone possessed of such extensive wealth could have lived

more extravagantly than Virginia and with far less dedication to others. She could have declined the work of carrying on Paul Galvin's charitable trust, or she could have simply fulfilled that one promise, a giant task in itself, and then chosen to live her final years following Ken's death traveling the world, luxuriating in glamorous homes and circumstances. As an independently wealthy widow, she could have bought and enjoyed nearly anything on earth, but Virginia chose to remain in the same pleasant but unpretentious home she and Ken had chosen and shared together, to drive the same 1986 Cadillac, and to save things, from rubber bands to ball gowns, in case they might be used again or given to someone who needed them. Her fortune, which she had always viewed as Paul Galvin's, was a means to a far greater end than mere personal gratification. True, she had been deeply influenced by the values of her grandmother and by both of her husbands. Yet in each of our lives, the choice is solely ours how best to spend our hours, give our gifts, and count our blessings.

Virginia devoted the last phase of her life almost entirely to sharing her wealth, time, and heartfelt empathy for those in need. In a career spanning nearly half a century, Virginia struck an admirable balance between a public life of philanthropic visibility and a private life of personal simplicity, and her use of her own wealth to raise the quality of life for countless others made her a tremendously powerful role model. She exemplified a woman of "unselfed" grace anchored in financial acuity, diplomatic tenacity, and independence of vision.

Grantmaking Overview

Fiscal Years Ending March 31, 2007, and March 31, 2008



Phoenix Art Museum



Desert Botanical Garden



Ballet Arizona

ARTS AND CULTURE

\$6,817,857

Actors Theatre of Phoenix www.actorsatheatrephx.org To support the development of an agency and board infrastructure for comprehensive fund development activities.	June 2006	\$250,000	\$250,000
Alliance for Audience www.allianceforaudience.org To provide operating support for ShowUp.com to increase marketing capacity for arts organizations.	September 2007	\$258,700	\$115,000
Arizona Museum for Youth Friends, Inc. www.arizonamuseumforyouth.com To support strategic and fundraising plans to enhance the museum's financial stability.	February 2007	\$85,000	\$49,000
Arizona Musicfest www.azmusicfest.org To expand marketing initiatives and outreach to Valley communities in order to attract new audiences.	September 2005	\$60,000	\$30,000
Arizona Opera www.azopera.org To increase the cash operating reserve.	September 2005	\$250,000	\$125,000
Arizona Science Center www.azscience.org To support planning for the design and renovation of All About You, an interactive permanent exhibition incorporating the newest scientific information about the human body.	June 2006	\$50,000	\$50,000
Arizona Theatre Company www.arizonatheatre.org To increase the cash operating reserve.	October 2006	\$250,000	\$250,000
Arts & Business Council of Greater Phoenix www.artsbusinessphoenix.org To build staff capacity to market the Business on Board Program and upgrade technology.	September 2005	\$143,800	\$85,300
The Bead Museum www.beadmuseumaz.org To assist with renovations to the museum facility, in conjunction with the Glendale Civic Center.	May 2006	\$10,000	\$10,000
The Black Theatre Troupe, Inc. www.blacktheatretroupe.org To support the installation of technology and equipment in the Helen K. Mason Center for the Performing Arts to benefit a number of small arts organizations.	October 2006	\$170,000	\$170,000
Chandler Cultural Foundation www.chandlercenter.org To upgrade the Chandler Center for the Arts ticket delivery system and expand patron services.	February 2007	\$286,000	\$165,691
Children's Museum of Phoenix www.childrensmuseumofphoenix.org To engage a consultant to develop a new business plan for the museum.	August 2006	\$18,200	\$18,200
Children's Museum of Phoenix www.childrensmuseumofphoenix.org To support the Childhood Dreams Built by You campaign to build a Children's Museum.	February 2007	\$1,000,000	\$1,000,000

The Black Theatre Troupe



GRANTEE/PURPOSE	AWARD DATE	GRANT AMOUNT	PAID FY 07/08
Childsplay, Inc. www.childsplayaz.org To support the Bright LIGHTS Bright KIDS campaign to build the Campus for Imagination and Wonder and consolidate Childsplay's operations.	February 2006	\$500,000	\$150,000
City of Phoenix Parks and Recreation Department http://phoenix.gov/PARKS/index.html To support a project to renovate the 1922 Memorial Hall building at Steele Indian School Park for theatrical, dance and musical performances.	January 2008	\$300,000	\$300,000
Desert Botanical Garden www.dbg.org To support a capital campaign to enhance education and exhibits and build the endowment.	September 2007	\$800,000	\$300,000
Desert Discovery Center http://www.scottsdaleaz.gov/boards/MSPreserve/Desert_Discovery_Center_Task_Force.asp To support final consultant studies necessary for creation of a Desert Discovery Center in the Gateway of Scottsdale's McDowell Sonoran Preserve.	May 2007	\$10,000	\$10,000
Desert Foothills Library www.desertfoothillslibrary.org To support the expansion of the Desert Foothills Library, tripling its size to meet the needs of the growing Carefree/Cave Creek community.	October 2006	\$150,000	\$150,000
East Valley Children's Theatre www.evct.org To enhance the website and development of online payment capabilities for programs and season tickets.	June 2007	\$12,000	\$12,000
Heard Museum www.heard.org To create a permanent cash operating reserve.	February 2007	\$250,000	\$250,000
Maricopa Partnership for Arts and Culture www.mpacarts.org An expenditure responsibility grant to support efforts to strengthen arts and cultural organizations regionally.	December 2004	\$3,000,000	\$955,566
Maricopa Partnership for Arts and Culture www.mpacarts.org To develop partnerships that advance arts and culture in the region.	March 2008	\$2,000,000	\$0
National Arts Strategies www.artstrategies.org To fund a two-year organizational development program offering seminars to arts and culture leaders, board members and key staff throughout Maricopa County.	June 2005	\$135,000	\$50,000
National Arts Strategies www.artstrategies.org To support a tuition grant for the managing director of the Arizona Opera to attend the National Arts Strategies and Stanford Graduate School of Business Executive Program for Nonprofit Leaders.	April 2006	\$5,500	\$0
National Arts Strategies www.artstrategies.org To support a tuition grant for the director of marketing for Actors Theatre to attend the National Arts Strategies and Stanford Graduate School of Business Executive Program for Nonprofit Leaders.	April 2007	\$5,800	\$5,800
National Arts Strategies www.artstrategies.org To support a tuition grant for the executive director of Alliance for Audience to attend the National Arts Strategies and Stanford Graduate School of Business Executive Program for Nonprofit Leaders.	April 2007	\$5,800	\$5,800
North Valley Community Playhouse To establish a comprehensive marketing campaign to increase community awareness and ticket sales.	August 2006	\$6,500	\$6,500
Phoenix Art Museum www.phxart.org To endow the Virginia G. Piper Exhibition Endowment Fund.	October 2003	\$1,250,000	\$250,000
Phoenix Bach Choir www.bachchoir.org To assist the organization to identify future directions and develop a strategic plan.	February 2007	\$50,000	\$50,000
Phoenix Boys Choir www.boyschoir.org To support development of a business plan and strategies to expand Neighborhood Training Choirs, refine recruitment and retention, and determine feasibility for additional educational programming.	October 2006	\$50,000	\$50,000
The Phoenix Symphony www.phoenixsymphony.org To endow the Virginia G. Piper Music Director's Chair.	November 2000	\$3,000,000	\$1,000,000

GRANTEE/PURPOSE	AWARD DATE	GRANT AMOUNT	PAID FY 07/08
The Phoenix Symphony www.phoenixsymphony.org To create a cash operating reserve.	June 2007	\$400,000	\$0
Phoenix Theatre www.phoenixtheatre.org To support audience development efforts.	February 2007	\$237,500	\$237,500
Scottsdale Center for the Performing Arts www.scottsdaleperformingarts.org To support the Dayton Fowler Grafman Endowment for Classical Music.	December 2007	\$100,000	\$100,000
Scottsdale Cultural Council www.sccarts.org To purchase Tessitura, a fully integrated customer relationship management software system.	October 2005	\$350,000	\$175,000
Scottsdale Cultural Council www.sccarts.org/museumofthewest.php To support hiring an executive director to develop a business plan for the potential Museum of the West.	October 2006	\$50,000	\$50,000
Scottsdale Community Players www.stagebrush.org To expand children's programming and develop a marketing plan to increase program participation.	June 2006	\$130,000	\$126,000
Southwest Shakespeare Company www.swshakespeare.org To strengthen the organization's infrastructure and marketing efforts.	February 2007	\$160,000	\$70,500
Theater Works www.theaterworks.org To assist in building strategic staffing and strengthening operational procedures in preparation for a move to the new Peoria Center for the Performing Arts.	February 2006	\$195,000	\$60,000
Valley Youth Theatre www.vyt.com To fund the purchase of a new phone/voicemail system and support a re-branding campaign.	September 2007	\$135,000	\$135,000

CHILDREN

\$8,882,148

Anasazi Foundation www.anasazi.org To support a drug-abuse prevention program for Valley teens.	February 2007	\$50,000	\$50,000
Arizona Diamondbacks Charities, Inc. http://arizona.diamondbacks.mlb.com/ari/community/foundation.jsp To help build handicap-accessible baseball fields for youth.	June 2006	\$137,000	\$137,000
Assistance League of Phoenix www.phoenix.assistanceleague.org To provide school clothing or uniforms to children from low-income families.	October 2006	\$75,000	\$50,000
Association for Supportive Child Care www.asccaz.org To fund child safety training for family child care providers in the Valley.	September 2005	\$150,000	\$75,000
Audubon Arizona http://az.audubon.org To support a capital campaign to build the Rio Salado Audubon Center.	February 2007	\$350,000	\$350,000
Back-To-School Clothing Drive Association www.backtoschoolclothingdrive.com To support a paid executive director position.	September 2005	\$75,000	\$50,000
Best Buddies Arizona www.bestbuddiesarizona.org To support extracurricular clubs in Valley high schools that offer social inclusion opportunities for special education students.	January 2008	\$150,000	\$75,000
Big Brothers Big Sisters of Central Arizona www.bbbsaz.org To strengthen the individual giving campaign by providing a match for new and increased individual contributions.	March 2005	\$200,000	\$100,000
Boys & Girls Clubs of Greater Scottsdale www.bgcs.org To support a capital campaign to expand facilities and programs to serve more youth in the Valley.	February 2006	\$2,000,000	\$1,200,000
Boys & Girls Clubs of Metropolitan Phoenix www.bgcmp.org To support a capital campaign to build three new clubs to serve at-risk youth in the Valley.	June 2007	\$1,300,000	\$1,300,000



Crisis Nursery



New Life Center



HomeBase Youth Services

GRANTEE/PURPOSE	AWARD DATE	GRANT AMOUNT	PAID FY 07/08
Child Abuse Prevention License Plate Program www.azcentral.com/advert/childplate/ To provide continued support for the Child Abuse Prevention License Plate Program.	December 2004	\$110,000	\$25,000
Child Abuse Prevention License Plate Program www.azcentral.com/advert/childplate/ To provide continued support for the Child Abuse Prevention License Plate Program.	January 2008	\$150,000	\$50,000
The Centers for Habilitation www.tch-az.com To support a capital campaign to expand facilities and enhance programs for disabled children and adults.	June 2007	\$300,000	\$300,000
Child & Family Resources, Inc. www.childfamilyresources.org To support a parent education program for teen mothers in Maricopa County.	September 2007	\$75,000	\$50,000
Child Crisis Center East Valley, Inc. www.childcrisis.org To support a capital project to expand the Family Resource Center.	October 2006	\$250,000	\$250,000
Chrysalis Shelter for Victims of Domestic Violence, Inc. www.noabuse.com To support a capital campaign to expand emergency services and to build a family outreach center to serve families at risk for domestic violence.	September 2007	\$650,000	\$250,000
Devereux Arizona www.devereuxaz.org To support a volunteer program to address the unmet needs of children with behavioral health issues.	June 2007	\$54,000	\$54,000
Flight 33, Inc. www.flight33.com To fund food, clothing and enrichment activities for disadvantaged children in Guadalupe.	November 2006	\$6,000	\$6,000
Gabriel's Angels www.gabrielsangels.org To partially support an executive director position.	September 2004	\$60,000	\$3,348
Girl Scouts – Arizona Cactus-Pine Council, Inc. www.girlscoutsaz.org To create new and innovative strategies for volunteer engagement and participation.	February 2006	\$1,105,000	\$704,000
Greater Phoenix Urban League, Inc. www.gphxul.org To fund an innovative teen pregnancy prevention program.	August 2006	\$10,000	\$10,000
HomeBase Youth Services www.hbys.org To support a comprehensive leadership training program for staff in partnership with AchieveGlobal.	December 2007	\$18,800	\$18,800
Homeward Bound www.hbphx.org To fund services for young children in families impacted by domestic violence and homelessness.	June 2006	\$225,000	\$175,000
Improving Chandler Area Neighborhoods www.icanaz.org To support the goal of achieving national accreditation for the agency, which provides out-of-school and family strengthening programming.	March 2008	\$20,000	\$20,000
Kids at Hope www.kidsathope.org To support asset-based training for organizations serving youth in the West Valley.	June 2007	\$72,000	\$36,000
Liberty Wildlife Rehabilitation Foundation, Inc. www.libertywildlife.org To support a capital campaign to build a permanent campus at Papago Park.	January 2008	\$400,000	\$200,000
Maricopa Council on Youth Sports and Physical Activity www.mcyspa.org/summer-youth-program-fund.aspx To support the Summer Youth Program Fund, a collaborative effort among local funders to support agencies providing summer programs for youth in Maricopa County.	August 2006	\$300,000	\$200,000
Maricopa Council on Youth Sports and Physical Activity www.mcyspa.org/playful-city-usa.aspx To support the rollout of a web-based directory connecting children to community resources that promote healthy, active lifestyles.	January 2008	\$38,000	\$38,000
Maricopa County Library District www.mclldaz.org To support songwriting workshops for Valley children.	January 2007	\$10,000	\$10,000
Mesa United Way www.mesaunitedway.org To purchase a new vehicle for the Family Fun Van program, providing parenting support information in four Mesa neighborhoods.	June 2006	\$50,000	\$50,000

GRANTEE/PURPOSE	AWARD DATE	GRANT AMOUNT	PAID FY 07/08
New Arizona Family, Inc. www.newazfamily.org To fund a child care facility to support women in addiction recovery.	June 2006	\$180,000	\$180,000
New Life Center www.newlifectr.org To support a capital project to construct a child development center and add 40 domestic violence shelter beds in the West Valley.	October 2006	\$325,000	\$325,000
The Salvation Army www.tsasw.org To support construction of a new youth center in South Phoenix.	June 2006	\$750,000	\$750,000
Sojourner Center www.sojournercenter.org To support a capital campaign to build transitional housing for victims of domestic violence.	October 2006	\$600,000	\$600,000
Southwest Human Development www.swhd.org To support the toll-free Birth to Five Helpline to assist Maricopa County parents and caregivers of young children connect with child development resources.	February 2006	\$400,000	\$230,000
United Phoenix Fire Fighters Association, Inc. www.phxff.org To supplement the Adopt-A-Pool-Fence program, which provides free pool fences to low-income families with children ages six or younger living in the residence.	May 2006	\$100,000	\$100,000
Valle del Sol, Inc. www.valledelsol.com To support a capital campaign to enhance space for behavioral health services for children and older adults.	June 2007	\$350,000	\$350,000
Valley of the Sun United Way www.vsuw.org To support the transition of the Adopt-A-Pool-Fence program to Firestar, thus enabling the expansion of the program and its impact in reducing the number of childhood drownings.	July 2007	\$250,000	\$250,000
Valley of the Sun YMCA www.valleymca.org To support a capital project to build a new branch to serve Maryvale youth.	February 2006	\$500,000	\$250,000
YWCA of Maricopa County www.ywca.org/maricopacounty To support board leadership and fundraising efforts.	June 2007	\$10,000	\$10,000

EDUCATION

\$1,034,500

All-Star Kids Tutoring www.askt.org To recruit more volunteer reading tutors to work with struggling elementary school students.	January 2008	\$51,500	\$50,000
Arizona Project Challenge Foundation www.azpc.org To support a capital campaign to expand a youth dropout prevention program.	March 2005	\$300,000	\$50,000
Arizona Quest for Kids www.azquestforkids.org To support a mentoring program for academically successful youth from low-income families.	September 2007	\$100,000	\$50,000
Arizona State University http://skysong.asu.edu/about_skysong To support a planning effort to explore using the resources and expertise of the ASU/Scottsdale Center for New Technology and Innovation to enhance K-12 education.	April 2006	\$20,000	\$20,000
Be A Leader Foundation www.bealeaderfoundation.org To support renovation and technology upgrades at the Roosevelt Community Technology Center in South Phoenix.	June 2007	\$250,000	\$250,000
Boys Hope Girls Hope of Arizona www.bhghaz.org To design and implement mentoring services for academically successful youth from low-income families.	September 2007	\$100,000	\$50,000
Chandler Education Foundation www.chandleredfoundation.org To fund supplies for an early learning program for migrant parents of preschoolers.	August 2006	\$4,500	\$4,500



Big Brothers Big Sisters
of Central Arizona



Friends of the Scottsdale Public Library



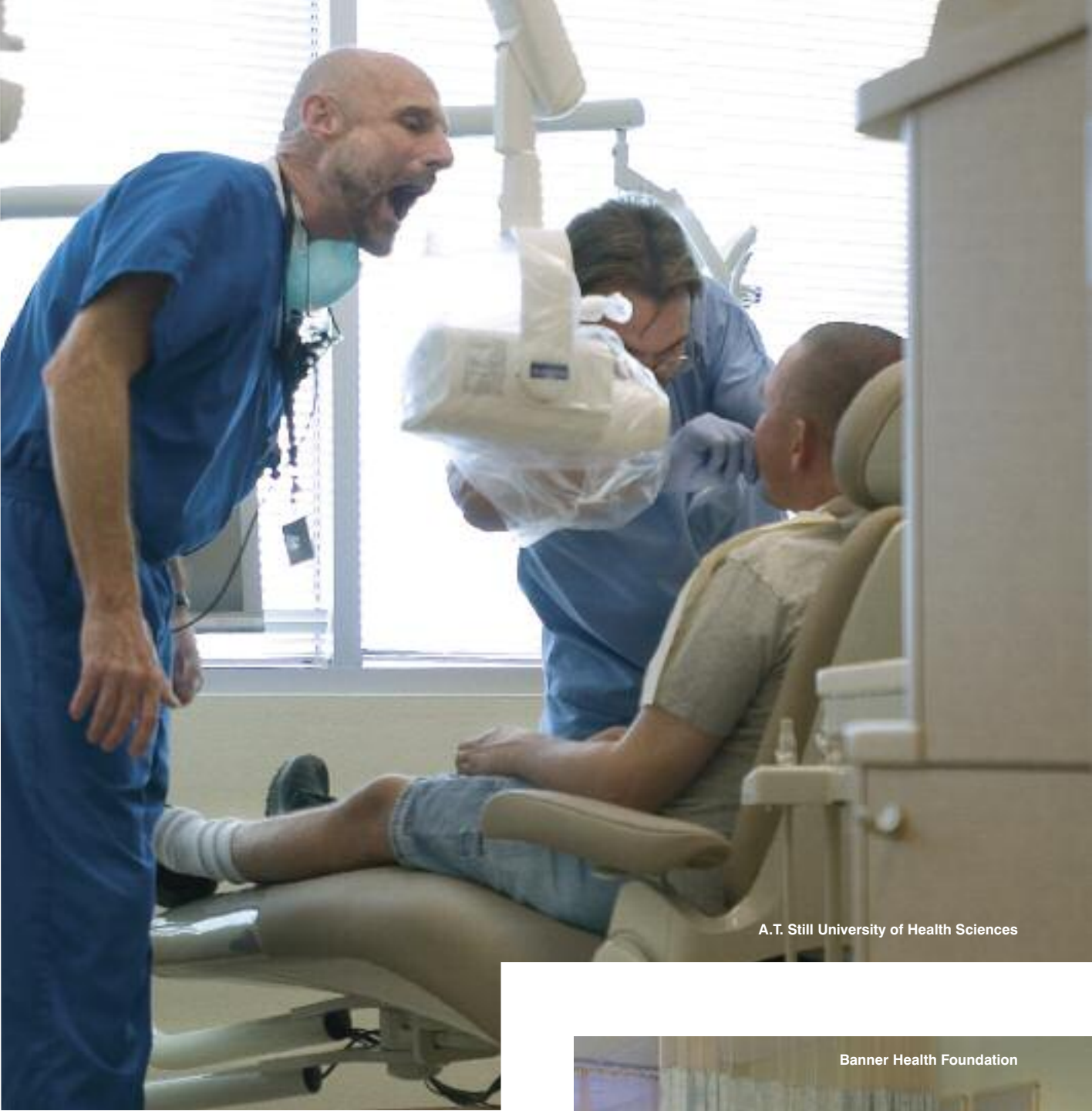
Arizona Quest for Kids

GRANTEE/PURPOSE	AWARD DATE	GRANT AMOUNT	PAID FY 07/08
The College Depot 602.795.4734 To provide a planning grant for the development of a high-quality college access center at the Burton Barr Library.	May 2007	\$25,000	\$25,000
The College Depot 602.795.4734 To support a collaborative effort to create a college access center to serve Valley students.	January 2008	\$300,000	\$100,000
Creciendo Unidos/Growing Together www.creciendounidos-az.org To support leadership development opportunities for Latino adults and teens in the community.	July 2007	\$10,000	\$10,000
Friends of the Scottsdale Public Library http://scottsdalelibraryfriends.org/people.html To support the development of the Early Learning Interactive Center at the Arabian Branch of the Scottsdale Public Library.	June 2007	\$50,000	\$50,000
Junior Achievement of Arizona, Inc. www.jaaz.org To expand the Exchange City program to help fifth and sixth grade students learn and apply math, civics, social studies, language arts and technology standards to the real world.	June 2004	\$230,000	\$45,000
New Way Learning Academy www.newwayacademy.org To provide FM Assistive Learning Devices to help students with learning disabilities.	May 2006	\$10,000	\$10,000
Northern Arizona University Foundation www.4.nau.edu/gearup To support the GEAR UP program that assists economically disadvantaged middle-school youth in Maricopa County increase their preparedness for post-secondary education.	March 2005	\$400,000	\$300,000
NPower Arizona www.npoweraz.org To support a pilot program to enhance students' math, science and technology skills outside the classroom.	August 2007	\$20,000	\$20,000

HEALTHCARE AND MEDICAL RESEARCH

\$15,920,992

A.T. Still University of Health Sciences www.atsu.edu To purchase dental equipment to treat disabled children and youth with special needs.	June 2005	\$268,000	\$135,000
The Amblyopia Foundation of America, Inc. (d.b.a. VisionQuest 20/20) www.AFAKids.com To support an innovative vision screening program for school-aged children throughout the Valley.	February 2007	\$115,000	\$115,000
Arizona State University Foundation www.asufoundation.org To create the Virginia G. Piper Center for Personalized Diagnostics in partnership with TGen.	September 2007	\$10,000,000	\$625,000
Arizona State University Foundation www.asufoundation.org To create the ASU Center of Geriatric Nursing Excellence.	September 2007	\$500,000	\$100,000
Banner Health Foundation www.bannerhealth.com To support a capital campaign to expand the Children's Hospital at Banner Desert Medical Center in Mesa.	January 2008	\$1,500,000	\$500,000
California Institutes of Preventive Medicine www.caipm.org To determine the feasibility of developing a web-based patient history survey tool to benefit Maricopa County residents.	January 2008	\$9,400	\$9,400
Children's Action Alliance www.azchildren.org To work with state agencies to remove administrative barriers for public health insurance coverage for children in low-income families.	June 2006	\$178,600	\$178,600
City of Scottsdale/Scottsdale Healthcare Foundation http://fitcityscottsdale.org/ To develop a communitywide program to build and strengthen the health and wellness of Scottsdale residents and to become a Fit City in America.	May 2007	\$10,000	\$10,000



A.T. Still University of Health Sciences



The Translational Genomics Research Institute



Banner Health Foundation

GRANTEE/PURPOSE	AWARD DATE	GRANT AMOUNT	PAID FY 07/08
Creative Nonfiction Foundation www.creativenonfiction.org To develop a special issue of the journal Creative Nonfiction and a subsequent book on personalized medicine to inform the general public about the coming revolution in medicine.	March 2008	\$250,000	\$0
Delta Dental of Arizona Foundation www.deltadentalaz.com/foundation An expenditure responsibility grant to provide dental sealants for uninsured children in the Alhambra, Osborn and Washington school districts.	June 2006	\$180,000	\$120,000
Hospice of the Valley www.hov.org To develop a curriculum and interactive program for social workers and chaplains on palliative and end-of-life care.	January 2008	\$48,000	\$48,000
Lions Camp Tatiyee, Inc. www.arizonalionscamp.org To refurbish the exterior of buildings at Lions Camp Tatiyee that serve children and adults with special needs.	June 2007	\$50,000	\$50,000
Lions Vision Center, Inc. 602.267.7573 To upgrade the optical equipment and computer system in the new Peoria branch office.	September 2005	\$110,100	\$12,500
March of Dimes Foundation www.marchofdimes.com/arizona To fund a hospital-based support program for parents and siblings of infants born prematurely.	September 2007	\$60,000	\$30,000
Maricopa Integrated Health System www.mihs.org To support a family learning center and Healthy Steps-based program to teach parents and pediatric residents about healthful early child development practices.	June 2006	\$350,000	\$350,000
Mission of Mercy www.amissionofmercy.org To support the purchase of a custom-designed mobile medical clinic that will increase outreach services.	February 2006	\$150,000	\$22,232
The Neighborhood Christian Clinic www.tnccclinic.com To hire a full-time staff nurse practitioner to increase medical care to uninsured families.	June 2006	\$150,000	\$100,000
Pediatric Foundation of Arizona, Inc. www.azaap.org To provide partial funding for a manager to oversee a model early learning childhood developmental screening project to improve services in pediatric practices.	May 2006	\$10,000	\$10,000
Phoenix Children's Hospital www.phoenixchildrens.com To pilot the Healthy Steps program in the Neonatal Intensive Care Unit.	June 2007	\$200,000	\$100,000
Phoenix Children's Hospital Foundation www.phoenixchildrens.com To renovate and expand Phoenix Children's Hospital's Neonatal Intensive Care Units to better serve critically ill newborns.	February 2006	\$1,000,000	\$750,000
The Salvation Army www.tsasw.org An expenditure responsibility grant to provide bottled water, hats, sunscreen and lip balm to assist homeless individuals in weathering the summer heat and deterring heat-related deaths.	July 2007	\$10,000	\$10,000
Science Foundation Arizona www.sfaz.org An expenditure responsibility grant to help fund the operating expenses.	May 2006	\$600,000	\$400,000
Scottsdale Healthcare Foundation www.shc.org/foundation To create the Scottsdale Clinical Research Institute to increase clinical trials for new cancer drugs, work in concert with TGen and build alliances in the biomedical industry.	March 2005	\$4,550,000	\$550,000
Southwest College of Naturopathic Medicine www.scnm.edu To support the medical clinic at Hamilton Elementary in the Murphy School District.	February 2007	\$24,000	\$24,000
St. Joseph's Foundation www.stjosephs-phx.org To implement the Healthy Steps program.	October 2006	\$223,930	\$121,260
St. Joseph's Foundation www.stjosephs-phx.org To purchase a new vehicle for the Maternity Outreach Mobile Clinic that provides prenatal care to high-risk pregnant women.	February 2007	\$150,000	\$150,000

GRANTEE/PURPOSE	AWARD DATE	GRANT AMOUNT	PAID FY 07/08
St. Luke's Health Initiatives www.slhi.org To support the development and execution of the Arizona Health Assessment Survey to collect statewide data on the healthcare profile of citizens.	July 2007	\$200,000	\$200,000
Sun Health Foundation www.sunhealth.org To expand Sun Health Boswell Hospital and Del E. Webb Hospital to serve healthcare needs in the West Valley.	June 2007	\$200,000	\$200,000
The Translational Genomics Research Institute www.tgen.org To support a statewide public/private collaboration to establish The Translational Genomics Research Institute and attract the International Genomics Consortium.	April 2002	\$5,000,000	\$1,000,000
The Translational Genomics Research Institute www.tgen.org To create the Virginia G. Piper Center for Personalized Diagnostics in partnership with the Biodesign Institute at Arizona State University.	September 2007	\$25,000,000	\$5,000,000
University of Arizona College of Medicine www.medicine.arizona.edu To support the new campus of the medical school in Phoenix by establishing the Dean's Discretionary Fund.	December 2006	\$5,000,000	\$5,000,000

OLDER ADULTS

\$3,613,355

Arizona Bridge to Independent Living www.abil.org To support a capital campaign to construct a fully accessible sports and fitness center to improve and maintain health and fitness for youth and older adults with disabilities.	September 2007	\$1,000,000	\$500,000
Arizona Science Center www.azscience.org To provide meaningful volunteer leadership opportunities for people 55+ with backgrounds in teaching, science, technology, engineering and math through the development and presentation of hands-on activities.	September 2007	\$43,000	\$28,000
Beatitudes Center D.O.A.R., Inc. www.centerdoar.org To assist existing clients and to plan for the transition of the Technical Assistance for Seniors Homebound program, which provides computers and Internet connections and training to homebound older adults.	June 2006	\$8,000	\$8,000
Beatitudes Center D.O.A.R., Inc. www.centerdoar.org To continue the program that provides computers, technical support, Internet connections and training to homebound older adults.	October 2006	\$99,000	\$99,000
Beatitudes Center D.O.A.R., Inc. www.centerdoar.org To engage adults 55+ in new leadership roles that span the organization's infrastructure to strengthen the Center's capacity to serve greater numbers of homebound adults, family caregivers and grandparents raising grandchildren.	September 2007	\$43,000	\$28,000
BenefitsCheckUp www.benefitscheckup.org/index.cfm?link=AZ To implement BenefitsCheckUp, the nation's most comprehensive online benefits screening program for older adults, in coordination with the Governor's Office of Children, Youth and Families.	January 2004	\$307,071	\$55,550
Big Brothers Big Sisters of Central Arizona www.bbbsaz.org To create additional site-based mentoring programs that will utilize the skills of older adult volunteers to expand the number of mentors for children.	September 2007	\$43,000	\$28,000
The Centers for Habilitation www.tch-az.com To engage adults 55+ in becoming career development mentors and culinary specialists, assisting clients with disabilities to achieve career goals and to benefit from a more varied menu.	September 2007	\$43,000	\$28,000
City of Mesa Arts and Culture Department www.mesaartscenter.com To support a collaborative among arts and culture organizations to integrate diversity into board management and affiliation, volunteer opportunities, staff and educational opportunities by utilizing retiring boomers.	September 2007	\$43,000	\$28,000
City of Phoenix Human Services Department http://phoenix.gov/HUMANSERVICES/index.html To develop a strategic plan for a community fall prevention program.	October 2006	\$9,500	\$9,500



GateWay Community College



Hospice of the Valley



Experience Corps, Mesa Schools

GRANTEE/PURPOSE	AWARD DATE	GRANT AMOUNT	PAID FY 07/08
City of Tempe Community Services Department/ Friends of the Tempe Public Library www.tempeconnections.org To support the implementation of a Life Options/Next Chapter project so older adults can explore options including health, wellness, education, volunteer and paid opportunities.	September 2004	\$547,644	\$45,257
City of Tempe Community Services Department www.tempe.gov/volunteer/experiencecorps2.htm To implement Experience Corps, a program that places older adults in afterschool programs as tutors and mentors, in two elementary schools in Tempe as part of the Tempe Connections/Next Chapter project.	June 2006	\$297,397	\$150,000
Civic Ventures www.civicventures.org To provide technical assistance to implement Experience Corps in Maricopa County.	June 2006	\$59,520	\$59,520
Civic Ventures www.civicventures.org To provide continued technical assistance to the Next Chapter projects to support older adults' career transitions and civic engagement.	May 2007	\$107,500	\$107,500
Civic Ventures www.civicventures.org To support a countywide process to convene stakeholders and identify steps to promote civic engagement among older adults.	January 2008	\$250,000	\$250,000
Community Services of Arizona, Inc. www.csaz.org To support the implementation of a Mather LifeWays-model café in the Gilbert Community Center.	January 2008	\$85,000	\$85,000
Foundation for Senior Living www.foundationforseniorliving.org To support the Monsignor Edward J. Ryle Life Center to help avert isolation and improve health among older adults.	February 2007	\$480,000	\$480,000
Four Sisters Meals 2-U 602.550.7983 To expand Project Home-Free, a home-delivered meal program for older adults.	June 2005	\$25,000	\$11,000
Friends of the Tempe Public Library www.friendsofthetempelibrary.org To support a program that utilizes the talent and experience of 50+ adults and connects them to programs, opportunities and services, which offer renewal and enrichment activities and provides opportunities for meaningful community involvement.	September 2007	\$43,000	\$28,000
Friends of the Tempe Public Library www.friendsofthetempelibrary.org To support the next implementation phase of Tempe's older-adults programs for marketing, program support and engagement of four older adults in stipend positions.	January 2008	\$92,500	\$92,500
GateWay Community College www.gatewaycc.edu To assist in planning a Workforce Transition Center to serve the needs of older workers and employers.	June 2006	\$7,960	\$7,960
GateWay Community College www.gatewaycc.edu To create a Workforce Transition Center that will recruit, train and place boomers interested in employment in the healthcare, education and social services fields.	September 2007	\$460,800	\$217,900
Geriatric Resource Network www.mainehealth.org/pfha To conduct training for an evidence-based fall prevention program.	June 2007	\$12,650	\$12,650
Governor's Office on Aging www.azgovernor.gov/aging To provide support for the 2008 Governor's Conference on Aging.	April 2008	\$6,260	\$5,795
Hacienda HealthCare www.haciendahealthcare.org To recruit and cultivate 55+ retired registered nurses to volunteer as mentors to new nursing graduates hired to serve the agency's chronically ill infants, children and young adults.	September 2007	\$43,000	\$28,000
Hospice of the Valley www.hov.org To develop a coordinated program to teach end-of-life care medicine to all primary care residents in Maricopa County.	June 2006	\$276,000	\$276,000
Hospice of the Valley www.hov.org To develop a curriculum on palliative and end-of-life care along with an interactive program for community nurses.	October 2006	\$118,000	\$118,000

GRANTEE/PURPOSE	AWARD DATE	GRANT AMOUNT	PAID FY 07/08
Interfaith Community Care www.interfaithcommunitycare.org To recruit adults 55+ to assist in developing three business plans for the enterprises at the agency's new campus in Surprise and additional older adults to serve in significant positions in the new café, bookstore and child development center.	September 2007	\$43,000	\$28,000
Mather LifeWays www.matherlifeways.com To support Powerful Tools for Caregivers, a self-care program for families offered in partnership with the Area Agency on Aging, Region One, Inc.	September 2005	\$310,600	\$151,800
Mesa Community College www.mc.maricopa.edu/organizations/community/cpp/mlo.html To support the implementation of a Life Options/Next Chapter project for older adults to explore options including health, wellness, education, volunteer and paid opportunities.	September 2004	\$533,946	\$80,089
Mesa Community College www.experiencecorps.org/cities/mesa/index.cfm To provide staffing, training and evaluation to implement Experience Corps in three Mesa elementary schools.	June 2006	\$187,334	\$187,334
Mesa United Way www.mesaunitedway.org To establish senior advisors to the Mesa United Way Board to provide detail on community indicators, identifying organizations and potential partners to address community needs for positive change.	September 2007	\$43,000	\$28,000
National Council on Aging, Inc. www.ncoa.org To provide technical support for up to 10 nonprofit organizations in Maricopa County in the National Council on Aging's project engaging and managing age 55+ volunteers in professional and leadership roles.	June 2007	\$196,000	\$98,000
National Farm Workers Service Center, Inc. www.nfwschousing.org To support the Spirit, Mind and Body Program, a healthy aging program for older adults at Glendale Hacienda, an affordable housing community for low-income older adults.	June 2007	\$137,000	\$52,000
Rebuilding Together Valley of the Sun www.rebuildingtogetherphx.org To create a Senior Fall Prevention Services program for low-income older adult homeowners in the Phoenix metro area.	June 2007	\$204,000	\$68,000
Scottsdale Community College www.boomerzwork.com/ To support the implementation of a Life Options/Next Chapter project for older adults to explore options including health, wellness, education, volunteer and paid opportunities.	September 2004	\$347,010	\$100,000
Solecito Services, Inc. 623.876.5331 To purchase new home health and computer equipment.	June 2005	\$10,000	\$5,000
Sun Health Foundation www.sunhealth.org To engage retirees in the West Valley to explore new and innovative avenues for volunteering and build the capacity of volunteering by making substantial changes in the type and quality of assignments.	September 2007	\$43,000	\$28,000

OTHER

\$738,990

Arizona Planned Giving Institute To support the education and mentoring of nonprofit agencies to build an endowment.	January 2008	\$87,400	\$43,700
Arizona State University Foundation www.asufoundation.org To mentor nonprofits in fundraising using the ASU Lodestar Center for Philanthropy & Nonprofit Innovation, together with the consulting services of Kay Sprinkel Grace.	January 2008	\$48,750	\$48,750
The Collaboration for a New Century, Inc. www.thecollab.org To support the Leadership Engagement Initiative, which brings together business and community leaders to address issues of poverty and provide advice and leadership to six nonprofit agencies.	June 2006	\$15,000	\$15,000

GRANTEE/PURPOSE	AWARD DATE	GRANT AMOUNT	PAID FY 07/08
Human Services Campus, LLC www.hscampus.org To create a permanent endowment for the Human Services Campus to generate funds for operating the Lodestar Day Resource Center and providing maintenance/security for the entire campus.	October 2006	\$1,000,000	\$396,540
PREHAB of Arizona, Inc. (d.b.a. A New Leaf) www.prehab.org To support the development of a leadership academy to improve the knowledge and skill of direct care staff, clinical staff and community leaders.	September 2007	\$235,000	\$235,000

PIPER FELLOWS

\$176,885

Chandler Cultural Foundation www.chandlercenter.org To support Michelle Mac Lennan's sabbatical as a Piper Fellow and related staff development.	November 2006	\$12,327	\$12,327
Clinica Adelante, Inc. www.clinicaadelante.com To support Juanita Howard's sabbatical as a Piper Fellow and related staff development.	November 2005	\$23,876	\$13,876
The Crisis Nursery, Inc. www.crisisnurseryphx.org To support Marsha Porter's sabbatical as a Piper Fellow and related staff development.	November 2006	\$40,000	\$0
EMPACT – The Suicide Prevention Center, Inc. www.empact-spc.com To support the professional development of management staff.	December 2004	\$4,113	\$4,113
Fresh Start Women's Foundation/Tempe Community Council, Inc. www.fswf.org; www.tempe.gov/tcc To support Kathy Nugent's sabbatical as a Piper Fellow and related staff development.	November 2005	\$19,900	\$19,900
Friendly House, Inc. www.friendlyhouse.org To support Theresa Leon's sabbatical as a Piper Fellow and related staff development.	November 2007	\$40,000	\$950
Heard Museum www.heard.org To support Joe Baker's sabbatical as a Piper Fellow.	November 2005	\$12,728	\$11,761



Juanita Howard,
Clinica Adelante, Inc.



Milon Pitts, Homeward Bound



Tamara Woodbury, Girl Scouts - Arizona Cactus-Pine Council, Inc

GRANTEE/PURPOSE	AWARD DATE	GRANT AMOUNT	PAID FY 07/08
Homeward Bound www.hbphx.org To support Milon Pitts' sabbatical as a Piper Fellow and related staff development.	November 2006	\$40,000	\$21,824
Interfaith Community Care www.interfaithcommunitycare.org To support Michelle Dionisio's sabbatical as a Piper Fellow and related staff development.	November 2005	\$36,755	\$24,921
Life Development Institute www.life-development-inst.org To support Robert Crawford's sabbatical as a Piper Fellow and related staff development.	November 2006	\$36,330	\$36,330
Phoenix Shanti Group, Inc. www.shantiaz.org To support Keith Thompson's sabbatical as a Piper Fellow.	November 2006	\$14,141	\$14,141
Society of St. Vincent de Paul www.stvincentdepaul.net To support Richard "Mike" Bell's sabbatical as a Piper Fellow and related staff development.	November 2005	\$20,202	\$16,742
Society of St. Vincent de Paul www.stvincentdepaul.net To support Blase Bova's sabbatical as a Piper Fellow and related staff development.	November 2007	\$40,000	\$0
Sojourner Center www.sojournercenter.org To support Connie Phillips' sabbatical as a Piper Fellow and related staff development.	November 2007	\$40,000	\$0
Southwest Autism Research & Resource Center www.autismcenter.org To support Lisa Glow's sabbatical as a Piper Fellow and related staff development.	November 2007	\$40,000	\$0
Valle del Sol, Inc. www.valledelsol.com To support Kurt Sheppard's sabbatical as a Piper Fellow and related staff development.	November 2007	\$40,000	\$0

RELIGIOUS ORGANIZATIONS

\$7,718,168

All Saints Catholic Newman Center www.newman-asu.org To support Phase Two of the capital project to build a new chapel, social hall and student center.	January 2007	\$250,000	\$0
Archdiocese of Mobile www.mobilearchdiocese.org To support storm relief efforts following Hurricane Katrina.	June 2006	\$125,000	\$125,000
Archdiocese of New Orleans www.arch-no.org To support storm relief efforts following Hurricane Katrina.	June 2006	\$125,000	\$125,000
Archdiocese of New Orleans www.arch-no.org To support continued recovery efforts in Hurricane Katrina aftermath.	May 2007	\$125,000	\$125,000
Catholic Charities Archdiocese of New Orleans To support affordable rental housing for older adults dislocated by Hurricane Katrina.	May 2007	\$125,000	\$125,000
Interfaith Community Care www.interfaithcommunitycare.org To support a capital campaign and start-up operating costs for a new multi-use campus and Mather-type café to assist older adults.	February 2007	\$700,000	\$700,000
Interfaith Cooperative Ministries www.icmaz.org To remodel the client services building to provide additional security, and to improve the efficiency of client services.	June 2007	\$52,000	\$52,000
The Roman Catholic Church of Phoenix www.diocesephoenix.org To fund a comprehensive assessment to determine the capital needs of the 25 Catholic elementary schools in Maricopa County.	February 2007	\$325,000	\$325,000
The Roman Catholic Church of Phoenix www.diocesephoenix.org To complete the necessary capital improvements to Most Holy Trinity Preschool.	December 2007	\$28,367	\$28,367

GRANTEE/PURPOSE	AWARD DATE	GRANT AMOUNT	PAID FY 07/08
The Roman Catholic Church of Phoenix www.diocesephoenix.org To support critical health and safety capital improvements for 25 Catholic elementary schools in Maricopa County.	January 2008	\$8,000,000	\$4,000,000
Society of St. Vincent de Paul www.stvincentdepaul.net To support an endowment and provide a challenge grant for the medical and dental clinics.	September 2004	\$3,000,000	\$700,000
Society of St. Vincent de Paul www.stvincentdepaul.net To support the Human Services Campus in distributing blankets to homeless individuals.	January 2007	\$4,721	\$4,721
Society of St. Vincent de Paul www.stvincentdepaul.net To provide bottled water, hats, sunscreen and lip balm to assist homeless individuals in weathering the summer heat and deterring heat-related deaths.	July 2007	\$10,000	\$10,000
UMOM New Day Centers www.umom.org To support a capital campaign to expand shelter care and support services for homeless families with children.	June 2007	\$1,300,000	\$1,300,000
Valley Christian Centers, Inc. www.vccenters.org To create a Senior Home Safety Project to ensure older adults are living in a safe and adequate living environment and are able to secure benefits to which they are entitled.	February 2007	\$263,530	\$98,080
TOTAL			\$44,902,895
Historical Grants Mrs. Piper supported a variety of organizations and projects in which the Trust continues to invest.		\$1,570,000	\$1,610,000
Trust Initiated Grants Trust initiated grants include trustee advised, employee matching and other grants awarded as well as professional affiliation memberships.		\$3,609,894	\$3,118,188
Direct Charitable Activities A Direct Charitable Activity is an activity and/or event that serves a charitable purpose and is conducted by the Trust. Costs associated with these activities may or may not be paid to a charitable organization.		\$3,389,439	\$3,389,439
Affiliations Through membership in professional associations and organizations that support philanthropy, the Piper Trust's board and staff have opportunities to collaborate with and learn from colleagues from grantmaking organizations across the country.			
Organizations include: Alliance of Arizona Nonprofits Arizona Grantmakers Forum The Communications Network Conference of Southwest Foundations Council on Foundations Foundation Financial Officers Group		Grantmakers for Children, Youth and Families Grantmakers for Effective Organizations Grantmakers in Aging Grantmakers in Health Grantmakers in the Arts Grants Managers Network	



Working with Virginia: *Chief Financial Officer's Report*

Mary Jane Rynd
Executive Vice President and CFO

When Virginia Piper switched from her Chicago certified public accountant to one here in the Valley, I became her CPA upon the recommendation of another of my clients, Virginia's sister, Carol. The decade I served Mrs. Piper was very inspiring; she was a gracious role model who always made people feel better about themselves and their capabilities.



We usually met at her dining room table. Virginia was always well-organized: She color-coded her checkbook and kept a file box of her investments so she could easily prepare information at tax time. Virginia was meticulous in her philanthropy—and her recordkeeping; the numbers were always perfect, and she loved doing it all herself.

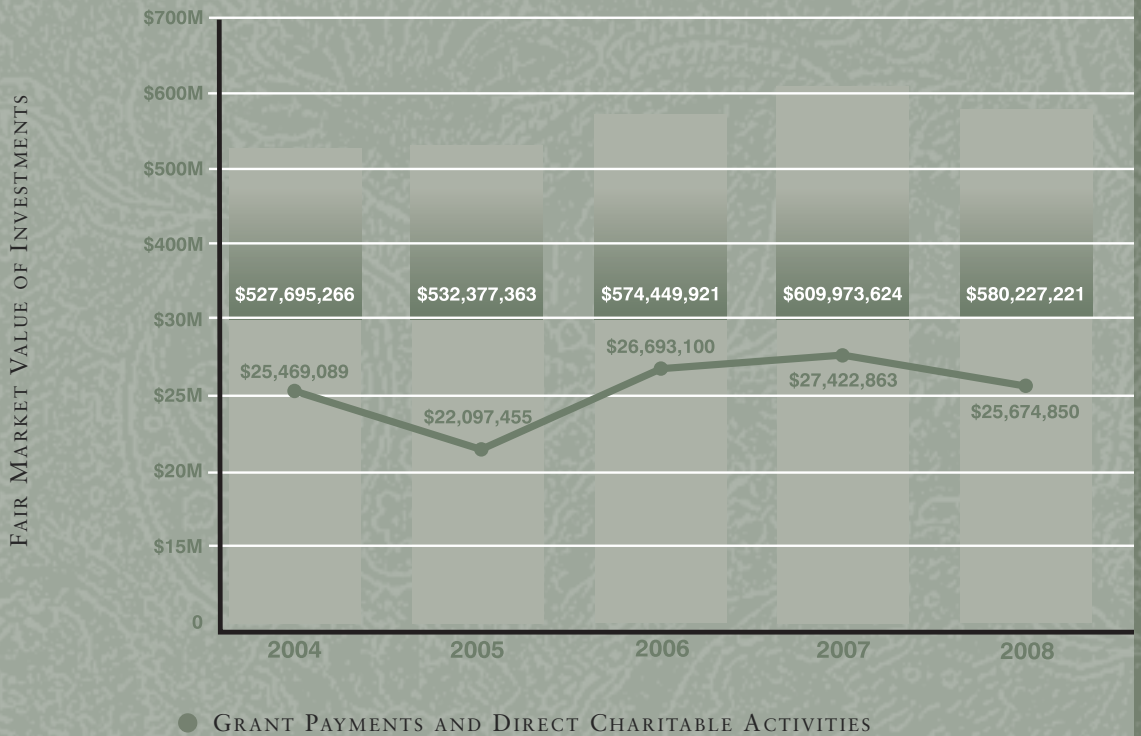
It was an honor to work directly with Virginia Piper, and it is a continuing honor to help shepherd her legacy. Our goal from the beginning has been to create sufficient return on our investments to maintain the level of grantmaking in real terms year to year. To date we have been able to accomplish that goal, awarding grants totaling \$236.2 million as of September 30, 2008.

Piper Trust's portfolio returned 11.6 percent in fiscal year 2007 and 0.4 percent in fiscal year 2008, in line with returns of other foundations of similar size. Over the two years, the Trust's total assets reached a high fair market value of \$645 million, before slipping below that level as the economy faltered.

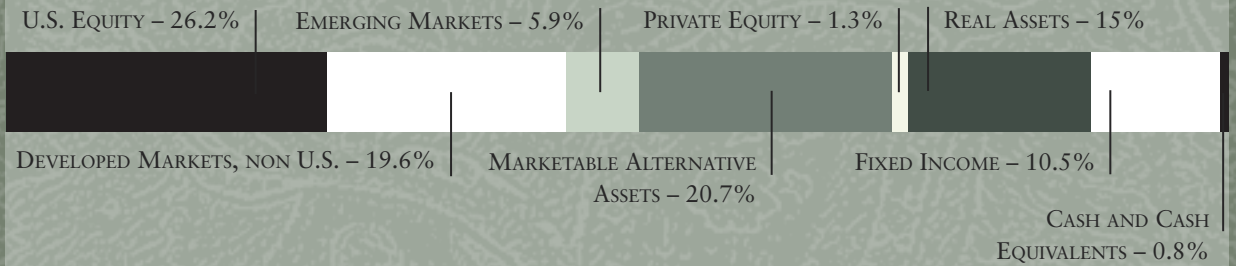
“VIRGINIA WAS METICULOUS IN HER PHILANTHROPY—AND HER RECORDKEEPING; THE NUMBERS WERE ALWAYS PERFECT AND SHE LOVED DOING IT ALL HERSELF.”

Piper Trust staff and board continue to take seriously their stewardship of the assets entrusted to them by Virginia Piper. The investment committee of the board of trustees is committed to maintaining the integrity of the investment process and works hard to exercise due diligence on each investment-related decision. In 2006, the Piper board contracted with investment consultant Cambridge Associates to help implement a more robust asset allocation and advise staff and the investment committee on a range of topics including performance monitoring and benchmarking, manager selection and best practices.

Fair Market Value of Investments and Charitable Expenditures, 2004-2008



Piper Trust Asset Allocation, 3/31/2008



Change in Asset Values

(ACCRUAL BASIS)	3/31/2008	3/31/2007	3/31/2006
Investment Activity, Net	\$3,258,427	\$66,447,726	\$71,076,589
Grant Awards and Direct Charitable Activities	(\$61,273,381)	(\$22,858,138)	(\$18,383,398)
Grantmaking and Administrative Expenses	(\$3,536,531)	(\$2,794,702)	(\$2,805,361)
Federal Excise Tax on Net Investment Income	(\$657,116)	(\$684,945)	(\$475,355)
Contributions Received	\$11,550	\$141,504	\$85,880
TOTAL CHANGE	(\$62,197,051)	\$40,251,445	\$49,498,355
	FY 2008	FY 2007	FY 2006
Beginning Assets	\$604,013,566	\$563,762,121	\$514,263,766
Ending Assets	\$541,816,515	\$604,013,566	\$563,762,121



Piper Trust Settles into New Central Phoenix Home

Virginia G. Piper Charitable Trust serves Maricopa County, a large county comprising 9,000 square miles, nearly four million people and several municipalities including Phoenix, the fifth largest city and fastest-growing metropolitan area in the country.

After eight years leasing offices in Scottsdale, Piper Trust has moved to its own office building in the heart of Phoenix—and nearly the center of Maricopa County. The new location provides better access to nonprofits in all corners of the county.

“We hope to serve our community even more effectively,” said Mary Jane Rynd, Piper Trust executive vice president and CFO. “The new office building will fulfill our space needs for the foreseeable future. Also, we purchased the building and will no longer pay rent.”

Located at the corner of 12th Street and Missouri Avenue, the building will be home to the Trust’s 18 employees and seven members of the Board of Trustees—with room for growth in staff and services.



Sharon Harper, Piper trustee and real estate development executive, encouraged the organization to consider purchasing its own building. “One of the things we discussed early on was that owning provides an appreciating asset as well as ending lease payments,” she said.

“Ultimately, it will result in the Trust having more to give to the community.”

The Spanish-style building, originally named Edificio de Professionals and built in 1984, has undergone major renovations. The new office provides 17,000 square feet of space compared with 6,400 square feet at the Scottsdale office building.

Piper Trust holds a number of public information meetings and convenings, including Piper 101 information meetings, Piper 201 grantee contract meetings, gatherings of Piper Fellows and Piper Academies on leadership topics of interest to nonprofit executives. The Trust will hold Piper meetings in the expanded meeting rooms.

Piper Trust Staff



Administrative Staff (left to right): Leslee Oyen, Assistant to the President; Julie Weiglaz, Office Assistant; Debbie Dickey, Administrative Coordinator; and Liselotte Sandell, Receptionist/Administrative Assistant.

Communications and Evaluation Staff (left to right): Todd Scheuring, Communications Associate; Catherine Jahnes, Research and Evaluation Associate; Jane Ferguson, Director, Communications and External Relations; and Wayne Parker, Director of Research and Evaluation.

Finance and Grants Management Staff (left to right): Laurie Callen, Assistant Controller; Lynn Hoffman, Controller; Karin Bishop, Grants Manager; and Gary Romero, Grants Management Associate.

Program Staff (left to right): Jenna Diaz-Gonzales, Piper Intern; Ellen Solowey, Program Associate; Marilee Dal Pra, Program Director; and Carol Kratz, Program Director.

Judy Jolley Mohraz, Ph.d, President and CEO, appears on page 4, and Mary Jane Rynd, Executive Vice President and CFO, on page 38; Chris Tompkins, Piper Fellows Program Coordinator, not pictured.

VIRGINIA G.
PIPER
CHARITABLE TRUST

1202 East Missouri Avenue
Phoenix, Arizona 85014
www.pipertrust.org

Return Service Requested

NONPROFIT
ORGANIZATION
US POSTAGE
PAID
PHOENIX AZ
PERMIT NO 1162